



K. NEAL



INTERNATIONAL TRUCKS, INC.

Washington, DC's Leading Commercial Truck and Bus Company
Customer Satisfaction Is Our First Priority.

CAPABILITIES



AC BUS

TERRASTAR INTERNATIONAL TRUCK

At K. NEAL International Trucks, Inc., we pride ourselves on building lasting relationships with our customers by understanding your needs and delivering superior products and services that will meet or exceed your expectations.



www.knealinternational.com



Headquarters: 5000 Tuxedo Road Hyattsville, Maryland 20781 • 301-772-5100 or 1-800-852-3672

Maryland: 18970 Woodfield Road, Gaithersburg, Maryland 20879 • 301-258-7788

Previously Owned Trucks: 8419 Ardwick-Ardmore Road, Landover, Maryland 20785 • 301-583-0395

Virginia: 10025 Richmond Highway Lorton, Virginia 22079 • 703-550-3613



GSA Contract Holder



K. NEAL



INTERNATIONAL TRUCKS, INC.

CAPABILITIES

NEW AND PREVIOUSLY OWNED (USED) TRUCKS

As the Washington area's proven market leader, we deliver the best in life cycle value and customer satisfaction. We carry the latest line of Medium and Heavy Duty International Trucks. International's integrated truck and engine design delivers maximum uptime, performance and resale value. We also sell Mitsubishi-Fuso and HINO products.

- We give special attention to our customers' needs. Why search for NEW and/or previously owned (used) commercial trucks located thousands of miles away when you can shop locally?
- Search K. NEAL's comprehensive listing of new and previously owned (used) trucks that are sold right here where you live. All of our previously owned (used) trucks are required to pass a comprehensive inspection, which includes thorough fluid analysis, belt and filter replacement.
- Qualifying Class 5-8 Certified Pre-Owned; trucks have a 90-day limited warranty and optional International System One warranty.

FINANCE AND INSURANCE

K. NEAL can help you with all of your financing and insurance needs. Our Finance Department can ease your buying or leasing experience. We offer customized financing through Navistar Capital and several other financial sources. K. NEAL also offers extended service contract options that can be customized to suit your company's unique requirements. Extended service contracts can be written into the contract for the full term if desired. We realize that each business is different and your needs may vary depending on your current situation. K. NEAL FINANCE & INSURANCE offers:

- Fixed rate retail financing
- Terms up to 72 months
- Flexible payment: seasonal skip, extended 1st payment date, etc.
- FMV Tax Lease Financing & TRAC Finance Lease
- Tax exempt/Municipal leasing
- Refinancing / Private Sale Financing

Contact Michelle MacWilliams at mmacwilliams@knealinternational.com or 301-772-5100 X4342 for help with all of your financing needs.

RUN CLEAN! RUN EFFICIENT! SAVE MONEY!



K. NEAL can help keep your trucks and heavy equipment running cleanly and efficiently with Diesel Particulate Filter (DPF) cleaning at

recommended manufacturer intervals.

- Left unchecked, soot and ash collected in the DPF can damage or destroy a filter, resulting in a \$3,000 DPF replacement cost, plus unwanted downtime.
- K. NEAL's specialized equipment can thoroughly clean a DPF, restoring the engine to full power and efficiency.
- Our DPF cleaning services are available for all makes of trucks and heavy equipment.

Contact Steve DeLee, K. NEAL's service manager at sdelee@knealinternational.com or 301-772-5100, ext. 4331 to get your 20% discount today.

SERVICE AND BODY SHOP

We demonstrate our commitment to superior customer service by operating one of the largest dealer-owned service centers in the Washington metropolitan area. K. NEAL's customer convenience is enhanced by:

- Our strong Preventive Maintenance (PM) and service capabilities.
- Service technicians well versed and factory trained in maintaining and repairing International, Fuso, and Hino trucks.
- Providing a single source for service.

Body Shop and value-added Services to keep the modern day, electronically-controlled trucks on the road include:

- Factory Trained and Certified Technicians
- Paint booth (large enough for buses)
- Steel / Body Fabrication (Not OEM-Specific)
- Painting (Spot / Complete)
- Fiberglass Repair
- Paint Warranty & Products
- Pick-up & Delivery
- Onsite FREE Estimates
- Insurance Claims are Welcome
- Service Repair to All Make and Models
- State of the Art Diagnostic Equipment
- Complete Engine and Driveline Repair
- DOT Inspections
- VA and MD Inspections
- Brake Inspections and Replacements

PARTS

K. NEAL is the Washington DC area's only source for parts for commercial trucks, buses and school buses. We stock parts from over 100 truck and bus manufacturers and our total inventory investment exceeds \$1.5 million. K. NEAL employs a staff of highly qualified parts personnel to serve your needs. Whether you need parts for International Medium Duty Truck, Fuso Light Duty Truck, Hino, IC Conventional Bus or any other truck, K. NEAL is able to locate those "hard to find" components from virtually any parts manufacturer, regardless of the age make of your vehicle. K. NEAL Parts Division offers:

- Any Part YOU need regardless of make.
- Simple, Convenient competitively priced Parts
- Same day availability of Parts through our Dealer Network
- Custom inventory programs
- Drop-Ship service to your locations
- Access to 9 distribution centers with over \$500 million in inventory
- Free twice-daily parts delivery

LEASE AND RENTAL

Full Service Commercial Truck Leasing for Maryland and Virginia. If you like the idea of a "one stop shop," when it comes to your truck and transportation needs, K. NEAL Idealease can be there for you.

K. NEAL Idealease offers:

- Commercial truck full service lease
- Daily rental
- Dedicated maintenance
- Mobile maintenance and a full range of support services
- Emergency Road Service
- Premium Used Trucks
- Contract Maintenance

Idealease/Idealsafe provides vital safety and compliance services to its truck leasing and rental customers.